

COMPANY PROFILE

LOCATIONS	ADDRESSES
Vancro, Inc. (Virginia) Headquarters	4795 Meadow Wood Ln., Suite 135W, Chantilly, VA 20151
Vancro, Inc. (Nevada)	PO Box 27740, Las Vegas, Nevada 89126
Vancro, Inc. (Washington)	PO Box 1463, Castle Rock, Washington 98611

KEY COMPANY REPRESENTATIVES	TITLE	CONTACT
Christopher Crosby	Chief Executive Officer	Chris.crosby@vancro.com (360) 951-3421
Todd Pillo	Vice President, Operations	Todd.pillo@vancro.com (304) 579-5612
Jason Evans	Vice President, Business Development	Jason.evans@vancro.com (703) 408-3617

KEY COMPONENTS	
Type of Business & Certifications	 Service Disabled Veteran Owned (Certified 2017)  Federal Aviation Administration Unmanned Aerial System (UAS) Part 107 Certified
Foreign Business Licenses	License: # 37588 (Valid: April 2017 – Apr 2020): Islamic Republic of Afghanistan, Ministry of Commerce and Industries
CAGE Code	42ST7
DUNS	602776705
Facility Clearance	Top Secret Facility Clearance
NAICS	541611, 519190, 541370, 541690, 541720, 541810, 541910, 541930, 541990, 611519

VISIT US AT WWW.VANCRO.COM

COMPANY BACKGROUND

Founded in 2005 as a Service-Disabled, Veteran-Owned Small Business, Vancro retains experience providing in-depth working knowledge to the US Government as applicable to the US Marine Corps, Navy, Army and Air Force for the core competencies:

INTELLIGENCE	COUNTER IED	INFORMATION OPERATIONS
All Source Intelligence Support	Counter IED Targeting and Exploitation Support	Military Deception Planning Support to JIDO Special Programs
HUMINT (DCTC) Support to Defense Intelligence Agency (DIA)	Counter IED Training Curriculum Development Support	Electronic Warfare Planning Support to JIDO Special Programs
Critical Factors Project Management & Development	Counter IED Forward Deployed Support to Iraq/Afghanistan	MISO Support to JIDO Special Programs

SPECIAL OPERATIONS	TECHNOLOGY R&D	COUNTER UAS
Intelligence Support to Special Operations (JIDO)	Counter IED Technology Acquisition and Integration Support to JIDO Special Programs	Counter UAS Operations Support to JIDO (CENTCOM Operations)
Counter IED Targeting and Exploitation Support to Special Operations	Electronic Warfare Planning and Integration Support to JIDO	Counter UAS Technology Integration Support to JIDO

Vancro specializes in supporting customer requirements by providing Operations & Intelligence Integration and Project Planning Integration specialists to rapidly provide solutions. Vancro integrators approach multiple problem sets with a collaborative whole of government approach that maximizes unity of effort in providing a fused common intelligence and operational picture for our customers. Additional Expertise and Service Offerings Include:

- Unattended Ground Sensor (UGS) Integration and Analytical Support
- Processing, Exploitation and Dissemination (PED) Support
- Military Force Development, Experiments and Employment Concepts Support
- Intelligence, Research and Development/Acquisitions Technical Support

Vancro Inc. provides critical need and high demand expertise to address 21st century asymmetric warfare threats in the United States and abroad. Vancro is especially committed to helping combat the spread of terrorism and evolving weapons systems, no matter where the customer needs us. Vancro provides multi-discipline intelligence, operational analysis, warfighting and experiment

concepts, tactics, techniques, and procedures (TTPs) analysis, doctrine and experiment concept support, reconnaissance, psychological operations, urban operations planning support, non-lethal capabilities support, Command, Control, Communications, Computers, and Intelligence (C4I) support, and information operations expertise to government organizations and agencies and the military as a partner that can be trusted. Vancro provides the best intelligence analysis to decision makers and troops by using the latest methods and technologies.

TECHNICAL, ANALYTICAL AND PROGRAM SUPPORT

Vancro has supported the Joint Improvised Threat Defeat Organization (JIEDDO/JIDO) Capabilities and Acquisition Center (CAC) and Special Programs Office on various research and development programs with occasional TDY support to Department of Defense (DoD) field research testing labs to include Idaho National Laboratories to support technological initiatives in development for deployment to combat areas of interest within the CENTCOM area of operations. We have led and managed program development of classified initiatives across the JIEDDO/JIDO spectrum of technologies. Our leadership team is focused on understanding the Research and Development mission across the DoD and federal workspace. Our experience as an SDVOSB under the Joint Improvised Threat Defeat Organization (JIEDDO/JIDO), Defense Intelligence Agency (DIA) and US Army Corps of Engineers (USACE) prove we are capable to deliver consistent value and technical competency.

Sensitive Activities & Planning Support (Denial & Deception Operations): Reversing the analytical paradigm with outside-the-box planning support, our team is DoD trained and battlefield experienced in a myriad of sensitive activities executed through higher level operations designed to influence perceptions motivating favorable action or inaction through multiple tiered cognitive processes.



Unmanned Aerial System (UAS) Support: As of September 2017, Vancro has partnered with and is an authorized UAS distributor of various unmanned aerial Vertical Take-Off and Landing (VTOL) platforms under contract for Martin UAV. This allows our team to assess requirements involving ISR missions and/or operations in order to provide rapid aerial support capabilities around the world.

Counter - Unmanned Aerial System (C-UAS) Support: Our team has extensive experience in detecting, tracking, and fixing UAS activity within Iraq and Afghanistan. We are familiar with emerging UAS

TTPs used by adversaries within the CENTCOM AOR. Our team researches daily reporting on enemy UAS activity and TTPs in order to provide situational awareness and understanding to Task Force S-2s and Task Force Commanders. We utilize intelligence based methodologies and forensics exploitation to conduct research of successful C-UAS TTPs from captured UAS with DOMEX analyses enabling enhancement of military force protection initiatives and programs.

Processing, Exploitation and Dissemination (PED): In addition to providing UAS support to our clients, ISR missions remain incomplete without a team capable of processing, exploiting and disseminating information gathered from our available fleet of aerial platforms. We execute standard analytic TTPs to harness information requirements and provide valuable information in support of our clients' ISR operations.



Our team has worked in various combat and non-combat operational environments in support of multiple military services by providing key expertise in planning and foresight development with communities of interest. Our expert planners have extensive experience and knowledge on defining, analyzing, and assessing plausible long-range future security environments. This includes identifying global long-range strategic patterns and trends for emerging threats, challenges, opportunities, technologies, adversaries, allies, partners, and regions with high potential for conflict and instability. Our team conducts independent research and analyses of strategic national and international futures forecasts, social, technological, economic, environmental, political, informational, and military topics of potential strategic significance to the Nation, DoD, and the military services.




Access to professional talent and senior leadership allow Vancro to maximize value to our customers. Vancro maintains the ability to ramp up key talent from key professional networks affiliated with close industry partnerships and teaming arrangements while simultaneously leveraging senior leadership guidance, mentorship and support from retired flag officers and PhDs. These close collaboration strategies allow Vancro to maximize value while

ensuring successful accomplishment of the mission. We remain a present and visible extension of the government workforce vested in their organizational success.

RELEVANT EXPERIENCE & PAST PERFORMANCE

Vancro has supported the Joint Improvised Threat Defeat Organization (JIDO), Defense Intelligence Agency (DIA), and US Army Corps of Engineers (USACE) on various information operations and intelligence support to include Research and Development (R&D) initiatives with occasional TDY support to Department of Defense (DoD) field research testing labs such as Idaho National Laboratories to support technological initiatives in development for deployment to combat areas of interest within the CENTCOM area of operations. Our support spans several critical areas of industry including but not limited to Intelligence, Information Operations (Electronic Warfare, Military Deception, Computer Network Operations, Operations Security, Military Information Support Operations), Counter Improvised Explosive Device Defeat Operations, Counter Unmanned Aerial System Analysis. Organization we support are cited below:

1 JIDO FOCUSED SUPPORT / DECISIVE EFFORT (FS/DE)

<p>Contract Number(s)</p>	<p>GS00Q14OADU407 / GSQ0017AJ0006 / P000030907</p>	
<p>Contracting Agency or Customer</p>	<p>Joint Improvised Threat Defeat Organization (JIDO)</p>	



Scope Summary of the Contract/Task Order: Vancro provides operations and intelligence analysis to JIDO to assist with the conduct of its mission to advise Combatant Commands (CCMDs), the Intelligence Community (IC), and Partner Nations on how to identify and defeat or neutralize improvised threats of strategic influence such as IEDs and the human enemy networks that employ these weapons. Vancro provides rapidly deployable analysts that can be embedded with deployed forces in a theater of operation, in hazardous duty/combat zones and non-deployed reach-back support based at JIDO or other information fusion centers to provide in-depth analytical support to deployed teams and JIDO leadership as required.


Functional positions performing intelligence analytical support include, but are not limited to, Operations Integrators and Intelligence Analysts specializing in SIGINT, HUMINT, MASINT, and OSINT that collaborate with Global Situational Awareness subject matter experts including Signature Analysis Teams, Crime Pattern Analysis Teams, Operations Research Analyst Cells, Law Enforcement Professionals, Document and Media Exploitation (DOMEX) teams, and Detainee Exploitation Teams. Outputs of these collaboration efforts are actionable U.S. Government and multinational inter-agency intelligence packages used for kinetic and non-kinetic targeting. Additional support to these organizations include the maintenance of training exercises and curricula in a current state to enable deploying analysts to integrate capabilities, technologies, and lessons learned to assist CCMDs to eliminate or neutralize enemy insurgent networks that threaten U.S. interests through the employment of IEDs.

Counter Unmanned Aerial System (C-UAS)

Support: Vancro continues to provide vital C-UAS support to JIDO and its deployed customers with critical intelligence and operations support. With over 40 operational deployments to the US Central Command area of responsibility (AOR), Vancro continues to provide highly skilled Operations and Intelligence Integrators with C-UAS experience critical to support the war on improvised airborne threats.



2 JIEDDO/JIDO COIC ANALYTICAL SUPPORT TEAMS

Contract Number(s)	GST0012AJ0036 / 4400006534	
Task Order Number(s)	5	
Contracting Agency or Customer	Joint Improvised Threat Defeat Organization (JIDO)	



Scope Summary of the Contract/Task Order: As one of the most important contractors in support of the JIEDDO/JIDO Counter IED Operations Integration Center (COIC), Vancro has integrated JIEDDO/JIDO staff actions on all JIEDDO/JIDO strategic goals and objectives related to the COIC. In that capacity, we have supported the development of effective and feasible solutions and concepts of operations for the improvement of C-IED systems interoperability and integration through modeling and simulation of proposed C-IED technologies and the development of improved tactics, training, and

procedures (TTPs). In line with our focus on full and comprehensive support to the COIC, we have led the formation of assessment teams and study groups as required to develop initiatives to improve COIC operations. To this support, Vancro provided highly-qualified Combat Arms Operational personnel, All-Source Analysts, and Law Enforcement Professionals to the JIEDDO/JIDO's C-IED fight. Vancro conducted intelligence and operations fusion in order to assist the war fighter and JIEDDO/JIDO in developing and testing potential C-IED solutions that address capability gaps.

Vancro designed and developed the Critical Factors Analysis (CFA) framework under the guidance and direction of JIDO leadership. As a Center of Gravity analysis support tool, CFA provided expert and detailed targeting information primarily centered on Critical Capabilities, Critical Requirements, and Critical Vulnerabilities in order to visualize the threat as a system of functional components. Based on the successful development and implementation of the CFA team, JIDO continues to support Combatant Commands with CFA.



Research and Development: Vancro team members often served in additional R&D support positions providing intelligence support and R&D Initiative Management to JIEDDO/JIDO programs and initiatives in order to test capabilities and effectiveness on the battlefield. Vancro often supported these programs by providing experts to travel and participate in R&D testing and operations at various laboratory testing sites to include Idaho National Laboratories.



3 SPECIAL OPERATIONS FORCES SUPPORT TEAMS (SOFST)

Contract Number(s)	W91CRB-08-D-0027 / I10-112345-0001	
Task Order Number(s)	10	
Contracting Agency or Customer	Joint Improvised Threat Defeat Organization (JIDO)	



Scope Summary of the Contract/Task Order: The Joint IED Defeat Organization (JIEDDO/JIDO) developed tailored C-IED Special Operations Forces (SOF) support teams to deploy and embed with SOF units operating in Iraq and Afghanistan. Vancro supported forward deployed SOF teams providing integrated C-IED operations and intelligence experts capable of employing advanced tools for C-IED intelligence information collection and analysis to enable the war fighter to attack those enemy human networks which employ IEDs.


Vancro provided operations advice to Theater Special Operations Commands (TSOCs) and deployed SOF commanders and staff on all activities concerning planning, and synchronization of effort of JIDO support with other JIDO deployed assets. Vancro ensured SOF assets were abreast of all current and emerging JIDO processes, methodologies, and TTPs for attacking networks that utilize IEDs. Our teams provided advice to SOF Commanders and their staff on how to best integrate JIDO capabilities into their ongoing operations and analytical efforts. We provided expertise in SOF military operations-intelligence fusion and analysis to support deployed U.S. Special Operations Forces in C-IED and Attack the Network (AtN) operations in all geographic Combatant Command Areas of Responsibility.

Our expert SOF support personnel provided operations and integration advice to each service Special Operations Command by providing a full time team member to each command to integrate JIDO and SOF-TF capabilities into command C-IED AtN efforts. Additional support included participating in production, indications and warning, collection management, targeting, imagery, network analysis, counterintelligence, counter-terrorism, information operations, foreign disclosure, international engagements and threat analysis.

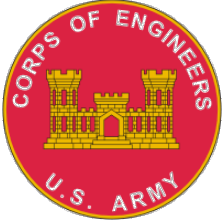
Additional expertise provided by our SOF support teams included producing intelligence and fusion products that conformed to organization, community intelligence oversight, and regulatory requirements that assessed facts, threat intents, culture behavior norms, implications of the environment and friendly as well as adversarial involvement in those environments.



4 DEFENSE INTELLIGENCE AGENCY (DIA)

Contract Number(s)	HHM402-12-D-0014 / 4400008085	
Task Order Number(s)	SIA II: Defense Combating Terrorism Center (DCTC)	
Contracting Agency or Customer	Defense Intelligence Agency (DIA)	
<p>Scope Summary of the Contract/Task Order: Vancro analysts provide substantive expertise, covering all facets of counterterrorism (CT) analysis, including but not limited to the following: intelligence production tasking; content management and dissemination support; software requirements management; and intelligence systems training activities. Vancro personnel conduct research and analysis of data, produce finished intelligence, populate various databases, and disseminate a broad array of intelligence products dealing with terrorist personalities, facilities, and resources. Vancro personnel provide content management support, software requirements management, intelligence systems training activities, dissemination support, and intelligence production tasking.</p>		

5 US ARMY CORPS OF ENGINEERS G2 OFFICE FOR INTELLIGENCE SERVICES SUPPORT

Contract Number(s)	W912HQ-15-F-0075	
Task Order Number(s)		
Contracting Agency or Customer	United States Corps of Engineers USACE G2 Office For Intelligence Services Support	
<p>Scope Summary of the Contract/Task Order: Vancro planned, directed and sustained intelligence support functions and operations to the US Army Corps of Engineers G2 Office for Intelligence Services Support. Vancro assisted in the review, editing and publishing of, and adherence to, the Intelligence Activity Standard Operating Procedures; assisted with day-to-day management of production requirements (e.g., requests for information (RFI) and other scheduled and unscheduled products) ensuring all suspense's were met to the satisfaction of the USACE customer and metrics were captured to monitor success and shortcomings of the program.</p>		

DEPLOYMENT SUPPORT FACTS

Vancro has supported over 40 operational deployments and over 250,000 hours of Operations & Intelligence support to areas within US Central Command (USCENTCOM) through the deployment of Operations, Intelligence and SOF Analysts in support of Operations Enduring and Iraqi Freedom. Our teams continue to collect relevant operational experience and feed information of value to warfighting organizations, agencies and centers for lessons learned.



TEAMING ARRANGEMENTS



Leveraging teaming and staffing experience has been critical to Vancro's success. On historical and current projects, we work diligently to expand and strengthen our teaming and staffing experience providing access to highly skilled research talent pools. Vancro's reach has spanned government, industry and academia and is proud to have collaborated and supported key projects for departments under Headquarters Department of the Army G-3/5/7 (DAMO-ODI / ODG), the National Security Agency, Idaho National Laboratories and Rapid Reaction Technology Office (RRTO) under the Under Secretary of Defense - Acquisitions, Technology & Logistics (AT&L). Understanding that not all organizations can solve all problems, we continue to work with industry leaders and partners in a collaborative effort to address customer requirements.

SECURITY



Vancro maintains a Top-Secret level facility clearance issued by the Defense Security Service (DSS) and regularly works with the DoD and DIA for SCI authorized personnel. Vancro takes all necessary steps to assure our team and or subcontracted personnel performing under our contracts are persons of professional and personal integrity and trust and will meet all requirements. We are responsible for ensuring all contracted personnel are US citizens and if necessary possess an in-scope, favorable National Agency Check with Law and Credit (NACLC) investigation or higher adjudicated SECRET eligibility without conditions, exceptions, or waivers at the time of award and throughout the performance of any of our contracts.