


## STATEMENT OF CAPABILITY

LOCATIONS	ADDRESSES
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KEY COMPANY REPRESENTATIVES	TITLE	CONTACT
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Todd Pillo	Vice President, Operations	<a href="mailto:Todd.pillo@vancro.com">Todd.pillo@vancro.com</a> (304) 579-5612
Jason Evans	Vice President, Business Development	<a href="mailto:Jason.evans@vancro.com">Jason.evans@vancro.com</a> (703) 408-3617

KEY COMPONENTS	
<b>Type of Business &amp; Certifications</b>	 Service Disabled Veteran Owned (Certified 2017)   Federal Aviation Administration Unmanned Aerial System (UAS) Part 107 Certified
<b>CAGE Code</b>	42ST7
<b>DUNS</b>	602776705
<b>Facility Clearance</b>	Top Secret Facility Clearance
<b>NAICS</b>	541611, 519190, 541370, 541690, 541720, 541810, 541910, 541930, 541990, 611519

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### **Company Description / Background:**

Founded in 2005 as a Service-Disabled, Veteran-Owned Small Business, Vancro retains experience providing in-depth working knowledge in National Security and National Military Strategy and Policy; Unmanned Aerial Systems Support (UAS), Counter Unmanned Aerial Systems Support (C-UAS); Military Force Development, Experiments and Employment Concepts; Technology Trends and Developments; Intelligence, Research and Development/Acquisitions Technical Support; Counter Improvised Explosive Device (IED) Exploitation and Targeting Support; Department of Defense (DoD) Capabilities Development Processes Support; Command, Control, Communication, Computers and Intelligence (C4I) Support, Special Operations Support, and Information Operations Support to the US Government as applicable to the US Marine Corps, Navy, Army and Air Force.

Vancro Inc. provides critical need and high demand expertise to address 21<sup>st</sup> century asymmetric warfare threats in the United States and abroad. Vancro is especially committed to helping combat the spread of terrorism and evolving weapons systems, no matter where the customer needs us. Vancro provides multi-discipline intelligence, operational analysis, warfighting and experiment concepts, tactics, techniques, and procedures (TTPs) analysis, doctrine and experiment concept support, reconnaissance, psychological operations, urban operations planning support, non-lethal capabilities support, Command, Control, Communications, Computers, and Intelligence (C4I) support, and information operations expertise to government organizations and agencies and the military as a partner that can be trusted. Vancro provides the best intelligence analysis to decision makers and troops by using the latest methods and technologies both in the United States and internationally.

### **TECHNICAL, ANALYTICAL AND PROGRAM SUPPORT**

Vancro has supported the Joint Improvised Threat Defeat Organization (JIEDDO/JIDO) Capabilities and Acquisition Center (CAC) and Special Programs Office on various research and development programs with occasional TDY support to Department of Defense (DoD) field research testing labs to include Idaho National Laboratories to support technological initiatives in development for deployment to combat areas of interest within the CENTCOM area of operations.





We have led and managed program development of classified initiatives across the JIEDDO/JIDO spectrum of technologies. Our leadership team is focused on understanding the Research and Development mission across the DoD and federal workspace. Our experience as an SDVOSB under the Joint Improvised Threat Defeat Organization (JIEDDO/JIDO), Defense Intelligence Agency (DIA) and US Army Corps of Engineers (USACE) prove we are capable to deliver consistent value and technical competency.

**Counter - Unmanned Aerial System (C-UAS) Support:** Our team has extensive experience in detecting, tracking, and fixing UAS activity within Iraq and Afghanistan. We are familiar with emerging UAS TTPs used by adversaries within the CENTCOM AOR. Our team researches daily reporting on enemy UAS activity and TTPs in order to provide situational awareness and understanding to Task Force S-2s and Task Force Commanders. We utilize intelligence based methodologies to conduct research of successful CUAS TTPs enabling enhancement of military force protection initiatives and programs.

Our team has worked in various combat and non-combat operational environments in support of multiple military services by providing key expertise in planning and foresight development with communities of interest. Our expert planners have extensive experience and knowledge on defining, analyzing, and assessing plausible long-range future security environments. This includes identifying global long-range strategic patterns and trends for emerging threats, challenges, opportunities, technologies, adversaries, allies, partners, and regions with high potential for conflict and instability. Our team conducts independent research and analyses of strategic national and international futures forecasts, social, technological, economic, environmental, political, informational, and military topics of potential strategic significance to the Nation, DoD, and the military services.

Access to professional talent and senior leadership allow Vancro to maximize value to our customers. Vancro maintains the ability to ramp up key talent from key professional networks affiliated with close industry partnerships and teaming arrangements while simultaneously leveraging senior leadership guidance, mentorship and support from retired flag officers and PhDs. These close collaboration strategies allow Vancro to maximize value while ensuring successful accomplishment of the mission. We remain a present and visible extension of the government workforce vested in their organizational success.

### CONTRACT SUPPORT EXPERIENCE

	CONTRACT #	CONTRACT TITLE	PRIME / SUB
	GST0012AJ0036/ 4400006534	JIEDDO/JIDO COIC Analytical Support Teams / FS/DE	Sub
	W91CRB-09-D- 0027-0005/I10- 112345-0001	Special Operations Forces Support Team (SOFST)	Sub
	HHM402-12-D- 0014/4400008085	DIA DCTC (Defense Counter Terrorism Center)	Sub
	W912HQ-15-F- 0075	United States Army Corps of Engineers USACE G2 Office For Intelligence Services Support (USACE G2)	Sub

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## 1 JIEDDO/JIDO COIC ANALYTICAL SUPPORT TEAMS

- **Contract Number:** GST0012AJ0036/4400006534    **Task Order Number:** 5
- **Contracting Agency or Customer:** Joint Improvised Threat Defeat Organization (JIEDDO/JIDO)
- **Scope Summary of the Contract/Task Order:**

As one of the most important contractors in support of the JIEDDO/JIDO Counter IED Operations Integration Center (COIC), Vancro has integrated JIEDDO/JIDO staff actions on all JIEDDO/JIDO strategic goals and objectives related to the COIC. In that capacity, we have supported the development of effective and feasible solutions and concepts of operations for the improvement of C-IED systems interoperability and integration through modeling and simulation of proposed C-IED technologies and the development of improved tactics, training, and procedures (TTPs). In line with our focus on full and comprehensive support to the COIC, we have led the formation of assessment teams and study groups as required to develop initiatives to improve COIC operations. To this support, Vancro provides highly-qualified Combat Arms Operational personnel, All-Source Analysts, and Law Enforcement Professionals to the JIEDDO/JIDO's C-IED fight. Vancro conducts intelligence and operations fusion in order to assist the war fighter and JIEDDO/JIDO in developing and testing potential C-IED solutions that address capability gaps. Additionally, Vancro's staff often served in additional positions providing intelligence support and R&D Initiative Management to JIEDDO/JIDO programs and initiatives in order to test capabilities and effectiveness on the battlefield. Vancro often supported these programs by providing experts to travel and participate in R&D testing and operations at various federal testing sites to include Idaho National Laboratories. Vancro personnel provide a myriad of functions in support of the JIEDDO/JIDO operational support mission to include:

- Providing analysis of and operations/intelligence products to determine areas of additional support.
- Operationally vet all Requests for Support (RFS) within the Operations Lab to ensure the JIEDDO/JIDO final product answers the request.
- Provide program management expertise and support to classified improvised initiatives impacting warfighting missions and operations.
- Provide training to battalion, brigade and division staffs on planning, operations support, and the integration of newly developed tools.
- Lead the discovery and exploitation effort to ensure the rapid integration of JIEDDO/JIDO, and inter-agency capabilities to address emerging threats to forward deployed forces via the Request for Discovery Support (RDS) process.
- Use insights from operations analysis to identify emerging capability gaps.
- Collaborate with all JIEDDO/JIDO divisions, and outside organizations in

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developing and testing potential solutions to address capability gaps.

- Assist deployed forces in analyzing and developing objectives, courses of actions, and plans to improve operations.

## 2 SPECIAL OPERATIONS FORCES SUPPORT TEAMS (SOFST)

- **Contract Number:** W91CRB-08-D-0027/I10-112345-0001    **Task Order Number:** 10
- **Contracting Agency or Customer:** Joint Improvised Explosive Device Defeat Organization (JIEDDO/JIDO)
- **Scope Summary of the Contract/Task Order:**

The Joint IED Defeat Organization (JIEDDO/JIDO) developed tailored support teams to deploy and embed with units operating in Iraq and Afghanistan. Vancro supported forward deployed teams providing integrated operations and intelligence experts capable of employing advanced tools for intelligence information collection and analysis to enable the war fighter to attack those enemy human networks which employ improvised threats. The success of JIEDDO/JIDO Operations Support improvised analytical support has prompted further requests for support to support the increase of operations in theater. The current teams in theater provide analysts and operational SMEs for invaluable support to the supported units, JIDO Iraq, JIDO Afghanistan employing a broad array of analytical tools, and assist with reach-back support to the JIEDDO/JIDO in Northern Virginia. Each team provides support to CJTF and Division elements at multiple echelons to facilitate planning and enemy network exploitation.

## 3 DEFENSE INTELLIGENCE AGENCY (DIA)

- **Contract Number:** HHM402-12-D-0014/4400008085    **Task Order Number:** DCTC
- **Contracting Agency or Customer:** Defense Intelligence Agency (DIA)
- **Scope Summary of the Contract/Task Order:**

Vancro analysts provide substantive expertise, covering all facets of counterterrorism (CT) analysis, including but not limited to the following: intelligence production tasking; content management and dissemination support; software requirements management; and intelligence systems training activities. Vancro personnel conduct research and analysis of data, produce finished intelligence, populate various databases, and disseminate a broad array of intelligence products dealing with terrorist personalities, facilities, and resources. Vancro personnel provide content management support, software requirements management, intelligence systems training activities, dissemination support, and intelligence production tasking.

## 4 US ARMY CORPS OF ENGINEERS G2 OFFICE FOR INTELLIGENCE SERVICES SUPPORT

- **Contract Number:** W912HQ-15-F-0075
- **Contracting Agency or Customer:** United States Corps of Engineers USACE G2 Office For Intelligence Services Support
- **Scope Summary of the Contract/Task Order:**



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As a subcontractor, Vancro plans, directs and sustains intelligence support functions and operations to the US Army Corps of Engineers G2 Office for Intelligence Services Support. Vancro assists in the review, editing and publishing of, and adherence to, the Intelligence Activity Standard Operating Procedures; assists with day-to-day management of production requirements (e.g., requests for information (RFI) and other scheduled and unscheduled products) ensuring all suspense's are met to the satisfaction of the USACE customer and metrics are captured to monitor success and shortcomings of the program. Vancro supported USACE G2 with research and analysis in the development of country books and have contributed to Afghan threat overviews to deploying commanders through the development of common operating pictures in Google Earth and associated intelligence platforms.

## **SECURITY CAPABILITY**

Vancro maintains a Top-Secret level facility clearance and regularly works with the DoD and DIA for SCI authorized personnel. Vancro takes all necessary steps to assure our team and or subcontracted personnel performing under our contracts are persons of professional and personal integrity and trust and will meet all requirements. We are responsible for ensuring all contracted personnel are US citizens and if necessary possess an in-scope, favorable National Agency Check with Law and Credit (NACLC) investigation or higher adjudicated SECRET eligibility without conditions, exceptions, or waivers at the time of award and throughout the performance of any of our contracts.